Q1 2023

# Demarest Market Report

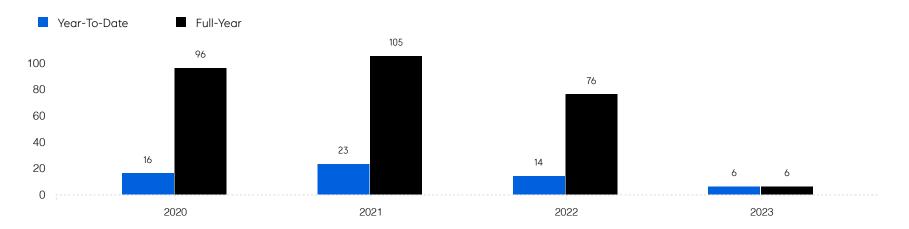


### Demarest

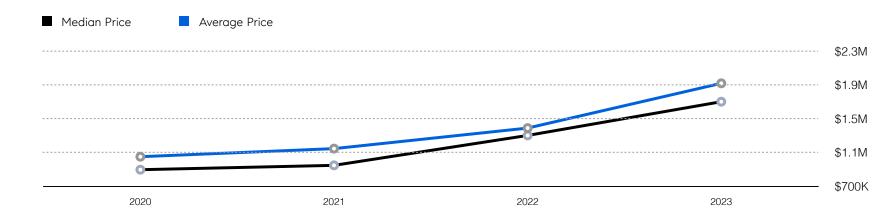
|                       |                | YTD 2022     | YTD 2023    | % Change  |
|-----------------------|----------------|--------------|-------------|-----------|
| Single-Family         | # OF SALES     | 13           | 5           | -61.5%    |
|                       | SALES VOLUME   | \$17,335,800 | \$9,760,000 | - 43 . 7% |
|                       | MEDIAN PRICE   | \$1,043,800  | \$1,650,000 | 58.1%     |
|                       | AVERAGE PRICE  | \$1,333,523  | \$1,952,000 | 46.4%     |
|                       | AVERAGE DOM    | 35           | 224         | 540.0%    |
|                       | # OF CONTRACTS | 18           | 14          | -22.2%    |
|                       | # NEW LISTINGS | 28           | 14          | -50.0%    |
| Condo/Co-op/Townhouse | # OF SALES     | 1            | 1           | 0.0%      |
|                       | SALES VOLUME   | \$1,635,000  | \$1,750,000 | 7.0%      |
|                       | MEDIAN PRICE   | \$1,635,000  | \$1,750,000 | 7.0%      |
|                       | AVERAGE PRICE  | \$1,635,000  | \$1,750,000 | 7.0%      |
|                       | AVERAGE DOM    | 356          | 42          | -88.2%    |
|                       | # OF CONTRACTS | 2            | 1           | -50.0%    |
|                       | # NEW LISTINGS | 2            | 1           | -50.0%    |

## Demarest

#### Historic Sales



#### Historic Sales Prices



### COMPASS

Source: Garden State MLS, 01/01/2021 to 03/31/2023 Source: NJMLS, 01/01/2021 to 03/31/2023 Source: Hudson MLS, 01/01/2021 to 03/31/2023

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